

**We are happy to announce the following Management seminar at the Graduate School of Business Administration**

**Speaker**:

**Dr. Tomer Schmidt-Barad**

**Bar-Ilan University**

**Title:**

***Out of power but in control:***

 ***Effects of state-trait power incongruence and self-control on pro-social behavior***

**Abstract:**

Research explores effects of state-trait power incongruence and self-control on pro-sociality. Power could enable pro-sociality to manifest. This may be nullified by power-incongruence. Self-control may enable behavioral flexibility under power-incongruence. Research associated self-control under power incongruence with selfishness and depletion.

Three studies explored the effects of power incongruence and self-control on pro-social behavior directly, while a fourth explored whether these effects may be attributed to a sense of self-threat. It was hypothesized that, in a state of power incongruence, high self-control individuals will act more selfishly than low self-control individuals. It was further hypothesized that a self-affirming intervention may counter this effect.

**Tuesday, Dec. 6 2016, 14:00**

**room (301), Economics and Business School Building (504)**

 Faculty and graduate students are invited